

SUMMARY OF CONTRACT REQUEST TO THE HEALTH COMMISSION

Contractor <u>Optimum Healthcare IT</u> Address <u>9995 Gate Pkwy N, Suite 150</u> <u>Jacksonville, FL 32246</u> Contact <u>Cait F. Buckley</u> <u>Director of Client Services, Optimum</u> <u>Healthcare IT</u>	Division/Section Chief Operating Officer DPH Administrator Program Administrator Contract Analyst	<u>SDFPH, Information Technology</u> <u>Greg Wagner</u> ^{DS} <u>Eric Raffin</u> ^{DS} ER <u>Jeff Scarafia</u> ^{JS} Phone <u>628-206-1236</u> <u>Joanna Li</u> Phone <u>415-554-2818</u>
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Request for approval of a new contract with Optimum Healthcare IT (Optimum), in the amount of \$3,500,000, to provide as-needed professional services in support of Phase 2 of The Electronic Health Record project. This request has an initial term of November 1, 2020 through October 31, 2023 (3 years).

Profit Non-Profit LBE RFQ- Number: 2-2020 Date: 2/26/2020

New Renewal Mod Sole Source _____

Number of years DPH has been doing business with this organization: 3

<u>CONTRACT INFORMATION:</u>	<u>Prior Transaction</u>	<u>Proposed Transaction</u>	<u>Annualized Difference*</u>
	(New)	11/1/2020 - 10/31/2023	
<u>Funding Sources:</u>			
General Fund		\$3,125,000.00	
TOTAL DPH REVENUES		\$3,125,000.00	
12% Contingency Amount		\$375,000.00	
CONTRACT TOTAL		\$3,500,000.00	
<i>ANNUAL AMOUNT OF CONTRACT (estimate)</i>		\$1,166,666.67	
Agency Funds		-\$0-	
Contract FTE		n/a	

PROPOSED:

Mode(s) of Service & Unit of Service Definition	No. Of Clients	No. of Units	Unit Cost
	N/A Duplicated		(Hourly)
	N/A Unduplicated		Initial Term
1 UOS = 1 hour of work # of hours is dependent on tasks awarded, total shall not exceed \$3,500,000.			
Epic Certified Analysts	N/A	Actual	\$130.00
SQL Experienced Analysts	N/A	Actual	\$130.00
Analysts: Interface / HL7 Experienced Analysts	N/A	Actual	\$130.00
Analysts: Nextgate / eMPI Experienced Analysts	N/A	Actual	\$130.00
Analysts: MS Project Experienced Analysts	N/A	Actual	\$130.00
General Support Wave 2 Project Managers Analysts	N/A	Actual	\$130.00
Travel	N/A	Actual	\$100,000

Explanation of Service Change and Variances:

This is a new contract.

Monitoring Report/Program Review & Follow-up:

The contract services will be monitored by The Department’s Information Technology Unit. SFDPH Program Administrator will be responsible for assisting and tracking all information related to the accomplishment of the project.

Nondiscrimination and Cultural Competency:

The Department will work closely with the contractor to ensure that, as applicable, their cultural competency plan is current and in compliance with Departmental procedures.

Other Significant Issues:

Optimum Healthcare IT (Optimum) was selected as a qualified proposer and placed in a pool of providers under RFQ-2-2020 Establishment Of Pre-Qualified Lists For Various Services In Support Of Phase 2 Of The Electronic Health Record Project, Category 1. The Department then issued a Request for Proposals to the qualified pool members for Category 1 (CAT1-P1-2-2020) and Optimum was one of nine selected firms for a task based contract. Each of the selected firms specialize in one or more of the following services which were requested under Category 1: Specialized Consulting and Support Epic Electronic Health Record, IT Project Managers, Epic Certified Application analysts, Interface Engine engineers and business analysts experienced in HL7, MS SQL Reporting Analysts, EMPI Integration Analysts, and General Analysts/Managers with verifiable background and skills to support Epic Phase 2 Activities. Dependent upon whether Optimum bids on the individual Tasks assigned from the RFP, Optimum may or may not be awarded Tasks within this RFP.

Optimum Healthcare IT, LLC is a full-service, Best in KLAS, organization that offers a wide range of services. With a business built on experience in the healthcare industry, Optimum Healthcare IT, LLC ensure that our experienced consultants have previously performed the work required for your organization. At this time, Optimum Healthcare IT has access to over 18,000 healthcare IT consultants who are either currently working on projects or have worked on projects in the recent past.

Listing of Board of Directors, Owners of 10% or More of the Firm, and Executive Director:

Optimum Healthcare LLC is a Limited Liability Company wholly owned by another limited liability company, TSC companies, LLC. TSC, LLC is owned by Optimum Achieve Holdings, Inc.

Board of Directors

Ryan Howells, Board of Director
Joe Mitchell, Board of Director
Aanand Radia, Board of Director
Cassidy Leventhal, Board of Director
Eugene Schuerer, Board of Director
Jason Jarrett, Board of Director
Jason Mabry, Board of Director

There are no owners of 10% or more of the Firm:

Optimum Achieve Inc. owns 100% of Optimum Healthcare IT.

Executive Director

There is no executive director.

There are no vacancies and no term limits for members or officers.

Recommendations:

The Department recommends approval of this contract.